

## 2019 COC TERM COAL PROPOSAL FORM

DATE: \_\_\_\_\_

Details concerning the supply of coal being offered herein to COC are provided below:

**1. Seller:** (If Seller is a Sales Agent, include full names, addresses, and telephone numbers of Sales Agent and Producer and attach Producer's signed authorization for Sales Agent to "exclusively" make an offer on behalf of Producer.)

(a) Seller:

(b) Producer:

_____	_____
_____	_____
_____	_____

**2. Name(s) and location(s) of mine(s):**

_____
_____

**3. Quantity offered (tons per month):**

\_\_\_\_\_

**3a. Option Quantity offered (tons or % per month)**

\_\_\_\_\_

**4. Term:**

Beginning as early as January, 2020 for a Cardinal Term offer; the actual length of any offer shall be designated by AEPGR or BPI in the event of its acceptance of offer. Seller is to specify the earliest month coal is available.

**5. Bidder's Shipping Point:**

**Barge Deliveries**

Shipping Point(s):

Dock: \_\_\_\_\_

River: \_\_\_\_\_

Milepost: \_\_\_\_\_

**6. Pricing (\$/short ton):**

**FOB Barge**

2020 \_\_\_\_\_

2021 \_\_\_\_\_

2022 \_\_\_\_\_

**FOB Truck**

2020 \_\_\_\_\_

2021 \_\_\_\_\_

2022 \_\_\_\_\_

**7. Type of Mine(s):**

Surface \_\_\_\_\_ %

Underground \_\_\_\_\_ %

**8. Name of Seam(s):**

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**9. Preparation:**

Crushed, run-of-mine \_\_\_\_\_ %

Washed \_\_\_\_\_ %

**10. Master Agreement (circle correct answers):**

Acceptance of Master:	YES	NO
Revision to Master:	*YES	NO
I already have a Master with you:	YES	NO

\*If yes, then please attach the proposed revisions and send an electronic copy with these proposed revisions along with your other bid documents.

**11. Weighing & Sampling Methodology:**

If being proposed as Seller's weights & analysis, please provide method(s) along with the latest date(s) of material weight tests and sampler bias testing.

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**12. Comments:**

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### 11. Guaranteed “Term” coal specifications “As-Received”:

The quality of coal being offered herein is intended to meet the specifications as stated on the Coal Specifications:

<u>Table 1</u>					
Parameter	Contracted Monthly Weighted Average	<u>Suspension</u> Half-Month Wtd. Avg		<u>Rejection</u> Applicable Lot* Wtd. Avg	
		minimum	maximum	minimum	maximum
Calorific Value (Btu/lb.)			N/A		N/A
Moisture (%)		N/A		N/A	
Ash (%)		N/A		N/A	
Volatile Matter (%)		N/A	N/A		N/A
Hardgrove Grindability		N/A	N/A		N/A
Sulfur Dioxide (lbs. SO <sub>2</sub> per mmBtu)		N/A		N/A	
Ash Fusion Temp. (H=½W) °F Red. Atm.		N/A	N/A		N/A
Ash Loading (lbs. Ash/mmBtu)		N/A		N/A	
Mercury (ppm)		N/A		N/A	
Chlorine (%)		N/A		N/A	
Selenium (ppm)		N/A	N/A	N/A	N/A
Sizing	2" x 0	N/A	N/A		2" x 0

\* Applicable Lot refers to each barge load of coal or daily deliveries by truck

THIS IS A FIRM OFFER TO SUPPLY COAL UNDER ALL TERMS AND CONDITIONS INCLUDED IN THIS COAL PROPOSAL PACKAGE, AND SHALL BE HELD OPEN BY SELLER FOR AEPGR'S and/or BPI'S ACCEPTANCE THROUGH 5:00 P.M., **FRIDAY, JUNE 21 2019**. UNTIL AEPGR'S or BPI'S ACCEPTANCE HEREOF, WHICH SHALL BE AT ITS SOLE DISCRETION, THIS PROPOSAL SHALL NOT CONSTITUTE A VALID AND ENFORCEABLE AGREEMENT, BUT UPON AEPGR'S or BPI'S ACCEPTANCE, SUCH PROPOSAL SHALL CONSTITUTE A VALID AND ENFORCEABLE AGREEMENT BETWEEN AEPGR AND SELLER.

Proposal submitted by:

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(Signature)

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(Title)

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(Company)