

Cardinal Operating Company is requesting bids to perform harbor activities at the Cardinal Plant located near Brilliant, OH at mile post 76.6 on the Ohio River.

The Cardinal Plant receives and unloads/loads approximately 3200 barges on a yearly basis.

Please find the following attached documents:

1. Harbor Service Agreement Template
2. Exhibit 1 – Harbor Operations Guide
3. Exhibit 2 – Compensation Rates
4. Exhibit 3 – Escalation Model Example [Tab 1: Escalation Schedule; Tab 2: Fuel and Tax Example January 2022; Tab 3: Labor, Supplies, Fuel and Fuel Tax Example July 1, 2022]
5. Exhibit 4 – Insurance Schedule
6. Exhibit 5 – Safety and Health Requirements
7. Exhibit 6 – Contractor Agreement Terms and Conditions
8. Exhibit 7 – Contractor Drug Testing Policy
9. Exhibit 8– Contractor Environmental Requirements

**Please respond with a bid for that reflects an hourly rate for services as per Exhibit 2. Please detail any requested deviations from the Agreement Template and associated exhibits (for example a change in escalation method/index or a requested deviation from an insurance requirement).**

All bid proposals submitted in response to this Bid Solicitation should be for a three (3) year term with the unilateral right (by owner) to extend the Term of the Agreement for one (1) consecutive option period of up to two (2) years. All bid proposals shall constitute a binding and irrevocable offer to Cardinal Operating Company to provide harbor services under the terms set forth the Harbor Service Agreement. All bids submitted shall be signed by an Officer or Principal of the bidder that is empowered to undertake contracts and bind the bidding company. All bids must be received no later than 4:00 p.m., June 14, 2021. All bids shall remain open for Cardinal Operating Company's acceptance until 4:00 p.m., July 16 2021.

**Proposals should be sent via email to Don Hubschman, [dmhubschman@aepes.com](mailto:dmhubschman@aepes.com)**

#### **Bid Evaluation**

The evaluation criteria of the proposals will be entirely at the discretion of Cardinal Operating Company. Each proposal will be evaluated on a number of parameters which may include, among other things, credit, performance guarantees, price, quality of service, past experience, financial qualifications and other factors Cardinal Operating Company deems appropriate in its sole discretion.

Cardinal Operating Company may request up to 3 years of audited financial statements for the entity providing harbor services and/or its guarantor. Failure to provide this information, if requested, may eliminate the proposal from consideration.

Cardinal Operating Company reserves the right to modify or withdraw this invitation, to reject any or all bid proposals and to terminate any subsequent negotiations at any time. Cardinal Operating Company will not advise bidders of any information relating to the bid proposal or negotiations with other bidders.

Except as required by law, Cardinal Operating Company will retain in confidence all bid quotations and other information received pursuant to this bid solicitation.

The bidder shall be responsible for the completeness and accuracy of all information contained in and used in preparation of its bid proposal and for having supplied all necessary information.

Cardinal Operating Company makes no express or implied representation or warranty as to the accuracy or completeness of any information contained herein.

All bid proposals shall be submitted by the bidders at their sole cost and expense. Should further information be required, please contact Jim Henry at (614) 906-6808

Very truly yours,

James D. Henry  
Vice President  
AEP Generation Resources Inc.