

7 Electrification

Converting your equipment and processes from coal, gas and oil to electricity can improve efficiency, productivity, quality and safety.

How Can You Transform Your Operations?

AEP will work alongside your team, plus coordinate with the Electric Power Research Institute and our vendors to identify the ideal technologies that can optimize your operations for manufacturing as well as commercial, governmental and institutional equipment and processes.

Here are the steps we'll take together:

- Discuss your goals for product quality, cost savings, safety and sustainability.
- Identify the processes in your facilities that run on coal, gas or oil.
- Focus on a process or equipment that can be electrified.
- **Enhance** operational performance and cost savings that can result from converting to electricity, including the use of renewable sources such as solar, wind and hydroelectric.





Contact your local AEP representative or visit **energyconversionhub.com** to find out how electrification can improve your operation.



What You Can Electrify — Everything

Advances in generation, transmission and storage along with motor and equipment technologies make electricity the cost-saving choice for industrial operations and transportation as well as heating and cooling in a wide range of commercial, governmental, manufacturing and institutional applications. Examples include:

Equipment or Process	Benefits of Electrical Conversion
Arc Furnaces	Significantly lower the amount of energy required to make steel and add flexibility to production schedules and options for metal feedstock
Boilers and HVAC	Improve comfort and reduce energy costs with heat pumps and ductless AC/heating systems in commercial and institutional buildings
Car Charging	Provide electric car charging solutions to your customers or employees as well as to your fleets and the public
Forklifts	Switch from propane or diesel fuel to electricity to run longer, recharge faster, lift more, and lower lifecycle costs
Heavy-duty Vehicles	Reduce emissions in high-traffic areas like city centers and ports with battery-electric buses and other mass transit vehicles as well as haul trucks
Induction Heating	Heat metal electromagnetically to maintain precise temperature control and experience up to 80 percent lower annual cost of operation compared to gas furnaces ¹
Infrared Curing and Drying	Cure and dry faster while reducing emissions and producing better- quality finishes
Microwave and RF Processing	Enhance the safety of food and other products in pasteurization and sterilization applications
Pipeline Compression	Increase throughput and productivity while decreasing maintenance and the number of compression stations per line

^{1.} Electrical Power Research Institute, 2018.

